

JOB DESCRIPTION

GENERAL INFORMATION:		
Department: Market Data	Line Manager: Senior Market Data Account Executive	Function Job Title: Market Data Licensing Executive
Working Hours: Monday to Friday 9-6	Reporting Line: Head of Market Data	Corporate Grade and Title: Associate - Grade E
Enquiries: Morgan Philips		

JOB DESCRIPTION:
<p>LME:</p> <p>LME Group is the world centre for industrial metals trading and clearing. Most of the world’s non-ferrous metals business is conducted on the LME totaling \$15.7 trillion, 185 million lots and 4.1 billion tonnes in 2018.</p> <p>The metals community uses the LME, a member of HKEX Group, as a venue to transfer or take on price risk, as a physical market of last resort and as the provider of transparent global reference prices.</p> <p>Overall Purpose of Role:</p> <p>This is a key role Working as part of the Exchange’s Market Data team, with a specific focus on supporting the daily management of the market data licensing for LME information used for:</p> <ul style="list-style-type: none"> • Distribution • Trade, clearing and settlement • Derived purposes including index calculation and other derived calculations • Usage purposes including valuation and pricing activities, and PRA use

<p>Responsibilities:</p> <ul style="list-style-type: none"> • Assist in the maintenance and development of the LME licensing framework and policies for LME information for these purposes in line with industry best practices, evolving use and technologies as well as relevant regulations • Support growth of revenue and achieve growth targets for the licensing areas • Process new market data licensing applications in a timely and efficient manner • Provide meticulous contract management of licensing agreements including reporting, invoice generation, renewals • Provide Key Account support for Licensees as required • Ensure industry best practice policy and regulatory requirements are incorporated into day to day business management

- Support the LME Licensing compliance function as necessary
- Support the delivery of management reporting on business objectives, financial performance and industry issues on a regular basis
- Support future development of market data policy including support materials and policy documentation in line with corporate brand and relevant regulatory requirements.
- Interface with LME Legal and Compliance & Regulation teams as appropriate on market data licensing, contracts and schedules and applicable law
- Liaising with technology suppliers and collaborate with internal stakeholders for new contract /product launches, and promote new data content to stakeholders working with the Sales and Product Development Teams
- Contribute to delivery of programme of strategic projects which support the development of the market data function including online licensing, industry benchmarking, internal audit, regulatory impact

PERSON SPECIFICATION:

Academic and Professional Qualifications Required:

- Ideally educated to degree level (B.Bus/B.Fin or Law preferable, at least 2:1)
- FISD Market Data Certification an advantage

Required Knowledge and Level of Experience :

- Relevant business to business experience in market data licensing in a bank or financial investment or Exchange environment
- Knowledge of derivatives, commodities and/or metals data and index data licensing in previous roles an advantage
- Proven experience in KAM and business development in a regulated environment

Skills set and Core Competencies Required for Role:

- Commercial outlook
- Understanding of market data contracts
- High level of numerical literacy – with advanced Microsoft Excel and Powerpoint an advantage
- Legal and contract management experience
- Experience of CRM systems an advantage
- Previous data audit data compliance experience an advantage

Personal Qualities:

- Proactive, self-motivated
- Excellent attention to detail
- Confident communicator – both written and verbal
- Capable of managing multiple work streams and accounts simultaneously
- Team player
- Customer and revenue focused approach

Corporate Grade:

Associate – Grade E

Corporate Grade Description:

Core Functional Responsibilities of an Associate Level:

The day-to-day focus of this level is on resolution of operational matters or transactions, where expertise is required to interpret against policies, guidelines or processes. Roles at this level may have full ownership for one or more processes, reports, procedures or products. They are also expected to contribute to work flow or process change and redesign, and to form a strong basic understanding of the specific function.

Experience Criteria of an Associate:

Incumbents at this level are emerging as an expert in a specific skill set, business area or product but they remain focused primarily on daily execution. They are expected to exhibit strong basic executional capabilities and potential. This level may include individuals who have just acquired professional qualifications or accreditation.