

# SIIA CODiE AWARDS <sup>2016</sup>

## How to Nominate & Maximize ROI with the CODiE Awards



**This webinar will begin October 22 at 1:00 PM ET/10:00 am PT**

**1.866.740.1260, Pin: 2343324**

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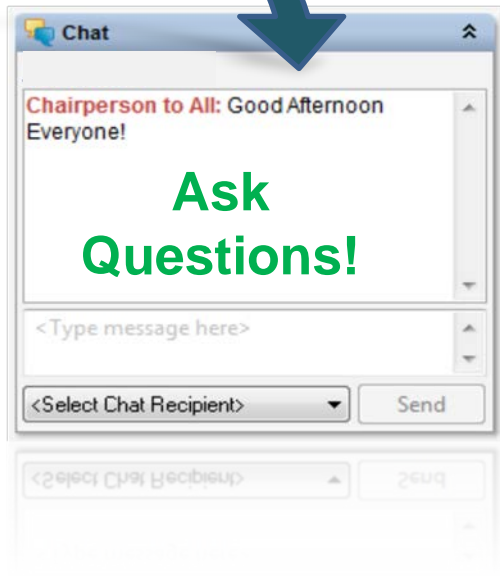
## What we'll be covering

- What is a CODiE Award
  - What's new in 2016
  - The application process
  - The timeline
  - Demo Tips
  - How to leverage your finalist or winner status
  - Q&A
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## Getting the most out of this webcast



- Q&A: Please Use Chat
  - Technical Issues: [jbaranowski@siia.net](mailto:jbaranowski@siia.net)
  - Twitter: #CODiE16
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## Hosts:



Morris Panner, CEO,  
DICOM Grid

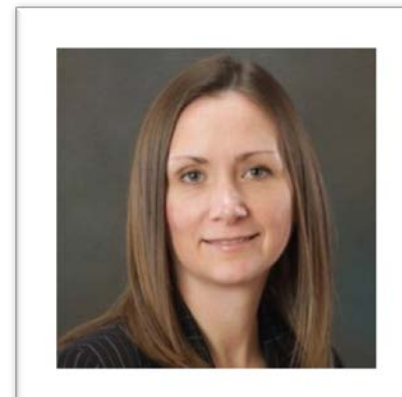


Jen Marie Robustelli, Marketing  
Communications Director,  
Schoology



Jenny Baranowski,  
CODiE Awards Director

Karen Billings,  
VP, Education  
Technology  
Industry  
Network



Rhianna Collier,  
VP, Software &  
Services Division

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## What is a CODiE Award?



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## Why nominate?



- Product recognition
  - Expert feedback
  - Increased press, customer, and prospect visibility
  - Bragging rights!
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## What's new in 2016?

- Combined Software & Content categories into **Business Technology** Categories.
  - Now include Mobile Application categories & Vertical Market categories
- New **Education Technology** Categories:
  - Best Authoring / Development Tool
  - Best K-20 Data Solution
  - Best PreK / Early Childhood Learning Solution
  - Best PK-12 Learning Relationship Management Solution
- Categories grouped into subject related areas.

[sii.net/codie/categories](http://sii.net/codie/categories)






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## The application process

**Applying is quick and easy:**

1. Nominate at [siia.net/codie/Nominate-Today](http://siia.net/codie/Nominate-Today)
  2. Select nominating categories
  3. Pay nomination fee
  4. Done!
- 



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## The nomination form

User Baranowski, Jennifer | [Logout](#)

[Back](#) | [Close](#)

### COMPANY - SIIA

If you are nominating on behalf a different company, [Click here](#) to change company.

Basic Information	
Product Name *	<input type="text"/>
Affiliate Publisher or Developer	<input type="text"/> <i>If more than one company was involved with development of the nominated title, please identify all companies.</i>
Description of Product * (max 1500 characters)	<div style="border: 1px solid #ccc; height: 100px; padding: 5px;"><div style="text-align: right;">↑ ↓</div></div> Characters Remaining: <input type="text" value="1500"/>
Product Launch Date *	<input type="text"/> 
Product URL	<input type="text"/>
Company URL *	<input type="text"/>
Blog URL	<input type="text"/>
Company Twitter ID	<input type="text"/>
Alternate Contact	
You are the Primary Contact for this nomination. Please, provide a secondary contact from the nominating company. Click the "Select" link to look up and select a contact from our database.	
Alternate Contact	<input type="text"/> <a href="#">Select</a>
Supplemental Links	
Please provide additional links with information about your product. These links will be provided to the judges in their dashboard. In the first box/field describe what the judges will find when clicking on the link. In the second, provide the URL. <b>We highly recommend including a recorded demo.</b> Links can include a YouTube channel/video, Google+ page, Facebook page, press release, white paper, etc	

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## Pricing

*By product entry*

### **SIIA Members**

1 category: \$445

2 categories: \$795

3 categories: \$1090

### **Non-Members**

1 category: \$995

2 categories: \$1895

3 categories: \$2590

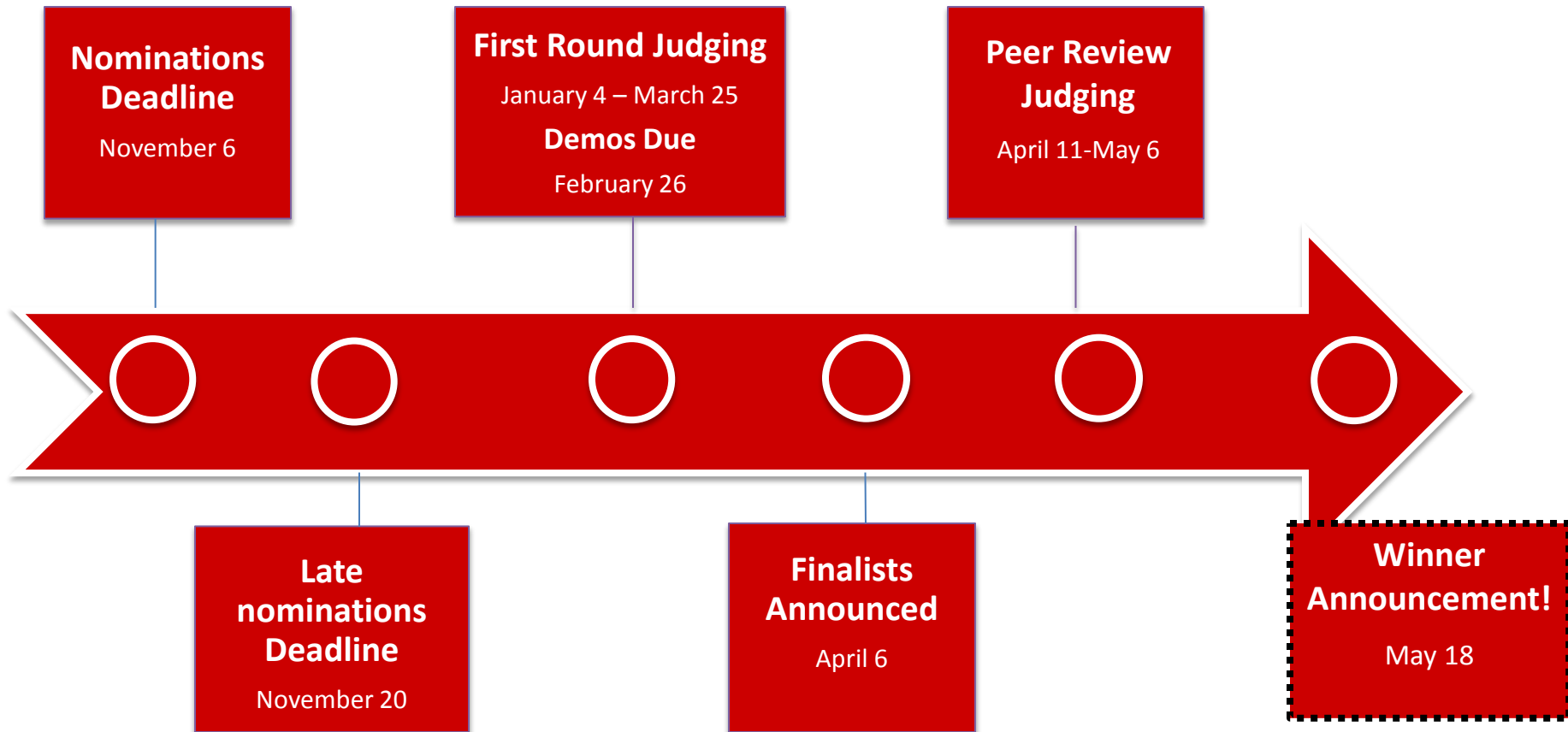
**Not an SIIA Member?**

**Join and Save on Your CODiE Award Entry Fee!**



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## Timeline For nominees



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## Dates & deadlines

Deadline	Date
Nominations Open	September 8
Nomination Period	September 8 – Nov 6
Extended Nomination Period (Nomination fees increase)	November 7 – November 20
First Round Judging	December 14- March 25
Finalists Announced	April 6
Second Round Judging	April 11 –May 6
Winners Announced	May 18

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## Tips & tricks to a successful demo

- Review the judging criteria
- Communicate early and often
- Get to know your judges
- Bring your “A” game (and team)
- Customize to the audience - Don't give a generic demo
- Set the stage with a story and dial into the important features
- Keep an eye on the time
- Thank your judges
- Follow up



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## How to leverage the CODiE Awards



- Media package
  - Press
  - Social Media
  - Photos
  - Videos
  - Add to your signature & website
  - Tradeshows
  - Presentations to customers and prospects
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## Questions?



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